

ADDITIONAL PUBLICATIONS

UNIVERSITY ENGAGEMENT, INNOVATION SYSTEMS, AND ECONOMIC DEVELOPMENT

- "The Engaged University: 21st Century Transformations," in *Improving the Human Condition, Partner or Perish: University-Community Alliances*, Volume 2, Number 2 in *Improving the Human Condition* series, The University of Toledo, June 2009
- "Your Regional Knowledge Economy Strategy: Is It Succeeding," in *Economic Development America*, US Department of Commerce, Economic Development Administration, Spring 2007
- Co-editor, *Best Practices in Defense Conversion: A Practitioner's Guide to Successful Strategies and Programs*, International Economic Development Council (IEDC), formerly National Council for Urban Economic Development, April 1995
- "Chapter 1: Technology Parks and Incubators: A Nexus Between University Science and Industrial Research and Development," in *Innovative Models for University Research*, J.R. Brink and C.R. Haden (eds.), Elsevier Science Publishers, BV (North Holland), October 1992
- "Critical Success Factors in Higher Education/Economic Development Linkages," *Information Service Report #53*, International Economic Development Council (IEDC), formerly National Council for Urban Economic Development, October 1988
- "University Technology Ventures: Critical Paths to Success," *Management Issues*, KPMG Peat Marwick, May 1987

SUSTAINABLE BUSINESS MODELS FOR THE 21ST CENTURY UNIVERSITY

- "Chapter 12: Debt Financing and Management," *College and University Business Administration*, 6th Edition, Volume 2, National Association of College and University Business Officers, Washington, DC, revision of 5th Edition, February 1992
- "Real Estate Ownership and Finance," (section in "Chapter 17: Facilities Management," with Harvey Kaiser, *College and University Business Administration*, 6th Edition, Volume 3, National Association of College and University Business Officers (NACUBO), Washington, DC, revision of 5th Edition, February 1992.
- "Space Standards: Some Recent Lessons," with Harvey H. Kaiser, *Facilities Manager*, Volume 14, Number 6, November/December 1998, Association of Physical Plant Administrators
- "Developing Real Estate: How to Make the Most of an Underutilized Asset," (Part 1 of 2) with K. Scott Hughes and Elliot R. Stein, *NACUBO Business Officer*, Vol. 24, No. 7, January 1991
- "Developing Real Estate: A Rational Plan for Capitalizing on a Valuable Resource," (Part 2 of 2) with K. Scott Hughes and Elliot R. Stein, *NACUBO Business Officer*, Vol. 24, No. 8, February 1991
- Co-editor, *Critical Success Factors in Executive Decision Making: An Executive Decision Assessment Program for Higher Education*, KPMG Peat Marwick, August 1988
- "Guides to Good Governance," *Management Issues*, May 1987
- "Governing the Governors," *Management Issues*, August 1986
- "Entrepreneurship Comes to the Not-for-Profits," *Management Issues*, January 1986
- "Come Blow Your Horn: Strategic Marketing for Non-Profit Organizations," with A.T. Pappas, *Management Focus*, Sept/Oct 1983
- "Tax-Exempt Bonds—A Possible Drop-out from College Capital Financing Programs?" *Management Issues*, August 1985
- "Evaluation of University Administrators: A Model," with R. Berendzen and D. Eisner, *The Journal of College and University Personnel Administration*, Summer 1981